

# Rocky Mountain HealthNet

## APPLICATION

**Pilot program to examine how the Rural Health Care funding mechanism can be used to enhance public and non-profit health care providers' access to advanced telecommunications and information services.**

### **SUBMITTED TO:**

Federal Communications Commission  
Washington, DC 20554  
Rural Health Care Support Mechanism  
WC Docket No. 02-60

### **SUBMITTED BY:**

Rural Health Telecom  
A Division of Koxlien Communications, Inc.  
16601 Blanco Road  
Suite 200  
San Antonio, TX 78232  
(210) 481-5499  
(210) 408-1700 (fax)  
[tim@koxliencom.com](mailto:tim@koxliencom.com)

## **Executive Summary**

**Rocky Mountain HealthNet** represents **183** healthcare providers in Colorado. This extensive alliance was formed for the purpose of responding to the FCC Pilot Program in an effort to gain access to telemedicine services through a new broadband regional network.

Our partner, Rural Health Telecom, a division of Koxlien Communications, Inc., exclusively supports rural healthcare providers with telecommunications network products and services. Since 1999, the company has focused on providing support to rural healthcare providers seeking to obtain Universal Services Funds. Past and present clients range from smaller rural clinics to community and regional medical carriers. RHT offers support for WAN services such as ATM, Frame Relay, Internet Access, Private Router Networks, Internet VPN and related services.

RHT works with telemedicine networks that include interactive video, PACS, Internet, voice and administrative data. Representing many telecommunications carriers that support rural healthcare under the Rural Health Care Support Mechanism, RHT designs WAN networks that offer a wide range of features and benefits. RHT also provides support in facilitating the healthcare provider through the USAC – Rural Health Care Support Mechanism.

## **1. Legal and Financial Responsibility**

Each member of Rocky Mountain HealthNet is legally and financially responsible for any funded telecommunications, advanced telecommunications and information service terminated at their locations. The sites included in this proposal are outlined in item 6.

## **2. Goals and Objectives**

Research has confirmed that the FCC's Rural Health Care program, funded through the Universal Service Fund, is significantly underutilized by rural health care providers. The goals of the Pilot Program and the objectives of our application are to provide funding to support the construction of regional broadband networks and information services associated with those networks.

There are a number of factors that may explain the underutilization of this important fund. As stated in the Pilot Program Order, there continues to be a lack of broadband access facilities. However we do not believe that the primary reason for underutilization of funds is the lack of broadband access in rural America.

Private telecommunications services are available in virtually every jurisdiction in the United States. Observations over the past 8+ years have rarely shown infrastructure facility problems interfering with implementation of a service such as a T1 in rural America. We recognize that there will be a need to upgrade infrastructure to increase bandwidth beyond T1 speeds. However, rural America has yet to catch up with the IT technical skills needed to support medical services that may rely on these higher speeds.

This fact supports the relevance and importance of our proposal. It is our goal to deploy a network using today's technology that will use the existing infrastructure of many telecommunications service providers. With nominal funding, we believe that our proposal can have a significant impact on our ability to provide and support the medical services that need to be deployed today. This accomplishes two objectives. Many rural healthcare providers will quickly be connected to world-class information and image management capabilities and will be poised to take advantage of leading edge technology that otherwise would take years to access. We believe that this is consistent with the FCC's pilot program's objectives

It is most likely the FCC's effort to address the underutilization of this fund by implementing a pilot program has significantly increased awareness of the Rural Health Care Support Mechanism. As important as it is to make the funding process administratively easier for rural health care providers, the heightened awareness and the possible expansion of the list of services available for funding will result in a significant increase of fund utilization.

Initially, our application will create a regional broadband network in the state of Colorado

Because of the significant number of members included in the Rocky Mountain HealthNet, we believe that this proposal provides excellent value to the funding mechanism. There is extensive participation by rural health care providers that will aggregate their specific service needs while leveraging existing technology to adopt the most efficient, effective and cost-conserving means.

Healthcare providers in the state of Colorado have historically underutilized the Rural Health Care Support Mechanism. *In FY2005 a total of 30 healthcare providers from Colorado filed Form 465s. Most importantly, of those 30 healthcare providers only 15 have been funded. The numbers for FY2006 reflect a further reduction in participation with only 18 filings.*

While this proposal may be a more conservative approach to fund utilization, we believe that the true measure of success will be a higher level of participation and not the amount funded. Additionally, this participation must quickly provide world-class medical management tools in order to make the health care providers more effective. We have a large number of public and non-profit healthcare providers participating in this proposal with a significant

representation from rural Colorado. The value that we outline in this proposal is most definitely in the public's interest.

## **The Rocky Mountain HealthNet USAC – Rural Health Care Support Mechanism History**

If this proposal is accepted, it would be the first time any of the rural members of this consortium would receive FCC funding. This consortium represents a significant increase in funding requests from the state of Colorado.

Consortium:

183 members

82 Eligible rural healthcare providers

101 Urban public and for-profit healthcare providers

We are requesting support under the Pilot Program for several reasons. First, individually we do not have the financial resources and personnel to provide the FCC with this business proposal on our own. We have chosen to combine our resources in an effort to not only take advantage of this funding for telecommunications services, advanced telecommunications services and information services under the Pilot Program, but also for the benefit of group purchasing of information services such as inter-active video, picture archival communications systems (PACS), electronic health records, healthcare administrative systems, radiology, psychiatry and many others.

Through our network, we as a group have the opportunity to gain access to services at a lower cost than if we were to purchase them individually. For example; we can deploy an electronic health records system (information service) over this network through an array of providers. Electronic health records companies will spread the cost among the consortium members. We believe that this aligns our goals with the President's EHR initiative.

The regional network we propose includes services provided by rural incumbent local exchange carriers, long distance carriers, competitive local exchange carriers, regional carriers and others in the industry. The service provider participants are:

Qwest Communications  
AT&T

Verizon  
CenturyTel  
Three Rivers Telecommunications  
TeleQuality Communications  
Time Warner Telecom  
Mammoth Networks

## **Internet2**

This proposal does take into account the opportunity to gain access to Internet2. However, the consensus from consortium members is that there is currently no need for this connectivity. The network design does accommodate future access to Internet2.

## **Network Design**

The network is truly a "Healthcare" network dedicated to healthcare providers and the entities that provide support services. It is a private secure network that meets all HIPAA compliance requirements for transmitting voice, data and video from one participant to another.

Some of the consortium members have minimal Internet or telecommunications services in place today. Many different telecommunications technologies are applied in these networks. VPN technology over the Internet commonly is used because of lower cost. However VPNs do not offer the quality of service necessary to handle the significant bandwidth requirements of many of the applications such as picture archival communications systems, teleradiology, electronic health records, MRI and CTSCAN. VPN technology also places an additional network support burden on the healthcare provider's IT administrator. Other technologies such as frame relay, ATM, MPLS, private lines and others provide the needed quality of service, yet have cost considerations that must be taken into account by the rural healthcare provider.

Our network provides consortium members with an infrastructure that can be used to transmit voice, data and video among one another as well as across a broader private network and the public Internet. The design also provides access to information service providers that can deliver services on one network.

Healthcare Support Service Vendors available on the HealthNet:

| Nighthawk Radiology Services:

NightHawk Radiology Services is the world's leading provider of radiology services for hospitals, clinics and imaging centers across America. NightHawk is a radiology coverage pioneer, with years of experience in radiology and teleradiology, as well as an accreditation by The Joint Commission on Accreditation of Healthcare Organizations (JCAHO).

| American Healthnet – EMR:

Headquartered in Omaha, NE, American Healthnet has been in operation since 1980 and has been providing enterprise information systems to various community healthcare facilities. More than 200 facilities which include hospitals ranging from 15 to over 200 beds, physician clinics, laboratories and nursing homes in the U. S. have benefited from our software solutions. Our software has provided the ability to efficiently manage the critical information flows and decision processes that assure quality and cost effective patient care.

| Deaflink:

Deaf Link® utilizes state of the art technology and American Sign Language (ASL) interpreters who are national and state certified for the purpose of providing "clear communication" access for your deaf consumers or employees.

We have developed a time effective and cost efficient solution for effective communication access as required by the Americans with Disabilities Act ([ADA](#)) as it relates to the estimated 28 million + deaf and those having hearing disabilities living in the United States. This service is provided to our customers through the internet and is available on a 24/7 basis.

**Who Needs Access For The Deaf?**



Most businesses, state and local governmental authorities that deal with the public are covered under the American with Disabilities Act of 1990. The [ADA](#) covers not only the population that is physically handicapped but it also covers the population who are deaf or have hearing disabilities.

The [Department of Justice](#) indicates that there are over five million facilities/business that fall in the category of "Places of Public Accommodation" (Title III) and are mandated by federal law, the [ADA](#), to be accessible to the deaf and people with hearing disabilities. These entities must provide "auxiliary aids"

that provide "effective communication" for people who are deaf or have hearing disabilities.

Community Research Center – EMR	Deleted: .
Access to Therapy –	Deleted: .
SIP Video	Deleted: .
VoIP Long Distance	Deleted: .

Most locations on the network will gain access through ethernet connectivity. Information technology expertise is scarce throughout rural America. Ethernet technology provides an ease of management. Most small rural health care locations do not have the resources to support the technology needed to deploy many of the needed medical services. Typical workstation problems translate into a very significant administration problem in rural America. The fact that there are great distances between sites exacerbates an already difficult support issue. By deploying ethernet, health care providers can more easily take advantage of advanced services with minimal telecommunications expertise.

### 3. Estimated Network Costs

Total Network Costs: 12 Month Overview

Non-recurring Installation Charges:	\$366,000.00
Monthly Recurring Charges:	\$2,196,000.00
Infrastructure Buildout:	\$450,000.00
<b>Total Network Costs</b>	<b>\$3,012,000.00</b>

Equipment: Routers and Multiplexers \$750,000.00\*

\*The consortium is requesting funding for above equipment in this proposal. The pilot program Order is silent on the availability of funds for equipment. The network funding request is not predicated on the funding of equipment.

### 4. Fair-Share Payments by For-Profit Entities

Currently there are no for-profit healthcare provider members in our alliance. As for-profit entities are included into the Rocky Mountain Healthnet, they will be invoiced separately for each service item. These invoices will be provided directly to the for-profit participant. USAC will receive invoice documentation that reflects eligible rural health care providers only.

**5. Source of financial support and anticipated revenues that will pay for costs not covered by the fund:**

All participants have some type of access to the Internet or private telecommunications services today. The costs for the rural participants can be quite high for the nominal service they currently receive. The costs for services outlined in this proposal will be replacing those existing services and each participant will provide funding under their general operating budget for the approximately 15 percent of remaining costs.

**6. Health Care Facilities Included in the Network;**

**Sycare**

- SE Mental Health Services
- Pikes Peak Mental Health Center
- Spanish Peaks Mental Health Center
- San Luis Valley Comprehensive Community Mental Health Center
- West Central Mental Services

**InNet**

- Arapahoe/Douglas Mental Health Network
- Jefferson Center for Mental Health
- North Range Behavioral Health
- Aurora Mental Health Center
- Mental Health Center Serving Boulder and Broomfield Counties
- Community Reach Center
- Behavioral Healthcare, Inc.
- Foothills Behavioral Health, LLC
- Northeast Behavioral Health
- Midwestern Colorado Mental Health Center
- Colorado West Regional Mental Health Center
- Southwest Colorado Mental Health Center
- San Luis Valley Medical Regional Center
- Conejos County Hospital
- Rio Grande Hospital
- Gunnison Hospital
- Heart of the Rockies Regional Medical Center

**7. Address, zip code, Rural Urban Commuting Area (RUCA) code and phone number for each health care facility participating in the network;**

Eads Mental Health Clinic Satellite Office  
 1208 Luther  
 Eads, CO 81036  
 Ph # 719-335-7501  
 Ruca Code # 10.0

Washington County  
 871 E 1<sup>st</sup> Street  
 Akron, CO 80720  
 Ph # 970-345-2254  
 Ruca Code # 10.0

Springfield Mental Health Clinic  
 1048 Kansas  
 Springfield, CO 81073  
 Ph # 719-336-7501  
 Ruca Code # 10.0

Washington and Yuma Counties  
 340 Birch Street  
 Wray, CO 80758  
 Ph # 970-332-3133  
 Ruca Code # 10.0

Mental Health Day Treatment Clinic  
 1310 Chinook Lane  
 Pueblo, CO 81001  
 Ph # 719-595-1322  
 Ruca Code # 1.0

Southwest Colorado Mental Health Durango Counseling Center  
 281 Sawyer Drive, Suite # 100  
 Durango, CO 81301  
 Ph # 970-259-2162  
 Ruca Code # 4.0

Mental Health Acute Treatment Unit  
 1302 Chinook Lane  
 Pueblo, CO 81008  
 Ph # 719-545-2746  
 Ruca Code # 1.0

Day Treatment  
 2390 N. Main Room # 109  
 Durango, CO 81301  
 Ph # 970-259-1630  
 Ruca Code # 4.0

Pueblo Mental Health Clinic  
 2003 East 4<sup>th</sup> St  
 Pueblo, CO 81001  
 Ph # 719-544-6373  
 Ruca Code # 1.0

New Day Clinic  
 1474 Main Street  
 Durango, CO 81301  
 Ph # 970-259-5820  
 Ruca Code # 4.0

Pueblo Mental Health Clinic  
 1012 West Abriendo  
 Pueblo, Co 81003  
 Ph # 719-583-2207

Detox  
 3801 N. Main  
 Durango, CO 81301  
 Ph # 970-259-8732

Ruca Code # 1.0

Administrative Offices and Primary  
Health Center  
1304 Chinook Lane  
Pueblo, CO 81001  
Ph # 719-545-2746  
Ruca Code # 1.0

Westcliffe Mental Health Clinic  
704 Edwards Street  
Westcliffe, CO 81252  
Ph # 719-275-2351  
Ruca Code # 10.0

Center Mental Health Clinic  
260 Worth Street  
Center, CO 81125  
Ph # 719-754-3927  
Ruca Code # 10.0

Secondary POP  
301 North Main Street, Suite 205  
Pueblo, CO 81003  
Ruca Code # 1.0

Administrative Offices  
3224 Independence Road  
Canon City, CO 81212  
Ph # 719-275-2351  
Ruca Code # 4.0

Primary  
609 Main Street  
Alamosa, CO 81101  
Ph # 719-589-3671  
Ruca Code # 7.0

Rocky Ford Mental Health Clinic  
903 South 12<sup>th</sup>

Ruca Code # 4.0

Stepping Stone  
2912 Richard Drive  
Durango, CO 81301  
Ph # 970-259-5681  
Ruca Code # 4.0

Cortez Counseling Center  
215 West Arbecam  
Cortez, CO 81321  
Ph # 970-565-7946  
Ruca Code # 7.0

Pagosa Springs Counseling Center  
475 Lewis Street # 104  
Pagosa Springs, CO 81147  
Ph # 970-264-2104  
Ruca Code # 10.0

Colorado West Regional Mental Health  
Aspen Outpatient Clinic  
0405 Castle Creek Rd # 9  
Aspen, CO 81611  
Ph # 970-920-5555  
Ruca Code # 7.0

Granby Outpatient Clinic  
1023 County Road 610  
Granby, CO 80446  
Ph # 970-887-2179  
Ruca Code # 10.0

Eagle Outpatient Clinic  
137 Howard Street  
Eagle, CO 81631  
Ph # 970-328-6969  
Ruca Code # 4.0

Rangely Outpatient Clinic

Rocky Ford, CO 81067  
Ph # 719-384-5446  
Ruca Code # 7.0

Las Animas Mental Health Clinic  
623 Carson Avenue  
Las Animas, CO 81054  
Ph # 719-384-5446  
Ruca Code # 7.0

Lamar Mental Health Clinic  
3500 1<sup>st</sup> Street South  
Lamar, CO 81052  
Ph # 719-336-7501  
Ruca Code # 7.0

Administrative Offices  
710 Barnes Avenue  
La Junta, CO 81050  
Ph # 719-384-5446  
Ruca Code # 7.0

Walsenburg Clinic  
926 Russell  
Walsenburg, CO 81089  
Ph # 719-738-2386  
Ruca Code # 7.0

Trinidad Clinic  
417 South Indiana  
Trinidad, CO 81082  
Ph # 719-846-4416  
Ruca Code # 7.0

Salida Mental Health Clinic  
111 Vesta Road  
Salida, CO 81201  
Ph # 719-539-6502  
Ruca Code # 7.0

17497 Hwy 64 Annex Building  
Rangely, CO 81648  
Ph # 970-675-8411  
Ruca Code # 10.0

Rifle Outpatient Clinic  
2128 Railroad Ave., Suite 5  
Rifle, CO 81650  
Ph # 970-625-3582  
Ruca Code # 7.0

Meeker Outpatient Clinic  
267 Sixth Street  
Meeker, CO 81641  
Ph # 970-878-5112  
Ruca Code # 10.0

Frisco Outpatient Clinic  
360 Peak One Drive  
Frisco, CO 80443  
Ph # 970-668-3478  
Ruca Code # 4.0

Vail Outpatient Clinic  
395 E. Lionshead Circle  
Vail, CO 81657  
Ph # 970-476-0930  
Ruca Code # 4.0

Walden Outpatient Clinic  
404 4<sup>th</sup> Street  
Walden, CO 80480  
Ph # 970-723-0055  
Ruca Code # 10.0

Steamboat Springs Outpatient Clinic  
407 S. Lincoln Ave  
Steamboat Springs, CO 80487  
Ph # 970-879-2141  
Ruca Code # 7.0

Buena Vista Mental Health Clinic  
114 Linderman Avenue  
Buena Vista, CO 81211  
Ph # 719-359-0344  
Ruca Code # 7.0

Grand Junction  
436 South 7th Street  
Grand Junction, CO 81501  
Ph # 970-245-4213  
Ruca Code # 1.0

Mental Health Clinic- Satellite Office  
409 Trinchera  
San Luis, CO 81144  
Ph # 719-672-0331  
Ruca Code # 7.0

Craig Outpatient Clinic  
439 Breeze Suite 200  
Craig, CO 81625  
Ph # 970-824-6541  
Ruca Code # 7.0

Monte Vista Mental Health Clinic –  
Satellite Office  
402 4<sup>th</sup> Avenue  
Monte Vista, Co 81144  
Ph # 719-852-5186  
Ruca Code # 7.0

Grand Junction Adult  
518 28 ¾ Road Bldg A  
Grand Junction, CO 81501  
Ph # 970-245-6023  
Ruca Code # 1.0

Mental Health  
915 Fourth Street – Qwest  
Alamosa, CO 81101  
Ph # 719-589-5527  
Ruca Code # 7.0

Garfield Outpatient Clinic  
6916 Highway 82  
Glenwood Springs, CO 81601  
Ph # 970-945-2583  
Ruca Code # 7.0

Mental Health  
2917 Lava Lane  
Alamosa, CO 81101  
Ph # 719-589-5527  
Ruca Code # 7.0

Glenwood Springs  
711 Grand Ave  
Glenwood Springs, CO 81601  
Ph # 970-945-8439  
Ruca Code # 7.0

New Beginnings Wellness  
521 Alamosa Avenue  
Alamosa, CO 81101  
Ph # 719-589-5134  
Ruca Code # 7.0

Administrative Offices and Primary  
Mental Health Center  
8745 County Road 9 South  
Alamosa, CO 81101  
Ph # 719-589-2681  
Ruca Code # 7.0

Barrett Memorial Hospital of Dillon  
1260 S. Atlantic

Primary POP  
609 Main Street

St. Anaconda, MT 59711  
Ph # 406-683-3000  
Ruca Code # 7.0

Alamosa, CO 81101  
Ph # 719-589-3671  
Ruca Code # 7.0

Community Hospital of Anaconda  
401 W. Pennsylvania  
St. Anaconda, MT 59711  
Ph # 406-563-8500  
Ruca Code # 7.4

Leadville Mental Health Clinic  
714 Front Street  
Leadville, CO 80461  
Ph # 719-486-0985  
Ruca Code # 7.4

Arapahoe/Douglas Mental Health  
Network  
6801 S. Yosemite, Suite 200  
Centennial, CO 80112  
Ph # 303-793-9600  
Ruca Code # 1.0

La Jara Mental Health Clinic  
322 Walnut  
La Jara, CO 81140  
Ph \$ 719-274-5154  
Ruca Code # 10.3

Parker Office  
19751 E. Mainstreet, Suite 247  
Parker, CO 80138  
Ph # 303-780-8858  
Ruca Code # 1.0

Ordway Mental Health Clinic  
220 1<sup>st</sup> Street  
Ordway, CO 81063  
Ph # 719-384-5446  
Ruca Code # 10.6

Southwood Office  
61 West Davies  
Littleton, CO 80120  
Ph # 303-797-9353  
Ruca Code # 1.0

Antonito Mental Health Clinic  
9<sup>th</sup> and Dahlia  
Antonito, CO 81120  
Ph # 719-376-2511  
Ruca Code # 10.6

Sycamore Office  
5500 South Sycamore Street  
Littleton, CO 80120  
Ph # 303-780-8858  
Ruca Code # 1.0

Midwest Colorado Mental Health  
Norwood Clinic  
1350 Aspen St., Ste B  
Norwood, CO 81423  
Ph # 970-327-4449  
Ruca Code # 10.0

Sycamore Hills  
5984 South Prince Street, Suite 101  
Littleton, CO 80120  
Ph # 303-780-8858  
Ruca Code # 1.0

Montrose Main Office  
2130 East Main Street  
Montrose, CO 81401  
Ph # 970-252-3200  
Ruca Code # 4.0

S.T.A.R. Reach Clubhouse  
2531 West Church Avenue  
Littleton, CO 80120  
Ph # 303-798-0128  
Ruca Code # 1.0

Montrose Clinic  
605 East Main Street  
Montrose, CO 81401  
Ph # 970-249-9694  
Ruca Code # 4.0

Prince Street Academy  
5524 South Prince Street  
Littleton, CO 80120  
Ph # 303-761-7991  
Ruca Code # 1.0

Gunnison Clinic  
710 N. Taylor  
Gunnison, CO 81230  
Ph # 970-641-0229  
Ruca Code # 7.0

Bridge House  
6507 South Santa Fe Drive  
Littleton, CO 80120  
Ph # 303-780-8858  
Ruca Code # 1.0

Delta Clinic  
195 Stafford Lane  
Delta, CO 81416  
Ph # 970-874-8981  
Ruca Code # 7.4

HUD Houses  
6509 Santa Fe Drive  
Littleton, CO 80120  
Ph # 303-780-8858  
Ruca Code # 1.0

Nucla  
501 Main St.  
Nucla, CO 81424  
Ph # 970-864-2198  
Ruca Code # 10.0

HUD Houses  
5768 South Hickory Way  
Littleton, CO 80120  
Ph # 303-780-8858  
Ruca Code # 1.0

Telluride  
100 West Colorado Blvd. # 225  
Telluride, CO 81435  
Ph # 970-728-6303  
Ruca Code # 10.0

Staff Offices  
595 West Belleview  
Englewood, CO 80110  
Ph # 303-780-8558  
Ruca Code # 1.0

Heart of the Rockies  
The Learning Center  
301 Oak Street  
Salida, CO 81201  
Ph # 719-539-4993  
Ruca Code # 7.0

Castle Rock Office  
189 South Perry St., Suite 150  
Castle Rock, CO 80104

Adams State  
208 Edgemont Blvd

Ph # 303-797-9346  
Ruca Code # 2.0

Jefferson Center for Mental Health  
70 Executive Center, 4851  
Independence Street  
Wheat Ridge, CO 80033  
Ph # 303-425-0300  
Ruca Code # 1.0

Inn Between  
10295 West Keene Avenue  
Denver, CO 80235  
Ph # 303-425-0300  
Ruca Code # 1.0

Hilltop  
10527 West 6<sup>th</sup> Place  
Lakewood, CO 80215  
Ph # 303-425-0300  
Ruca Code # 1.0

Juvenile Assessment Center  
1200 Johnson Road  
Golden, CO 80401  
Ph # 303-425-0300  
Ruca Code # 1.0

Jefferson Hills – Aurora  
1290 Potomac Street  
Aurora, CO 80012  
Ph # 303-425-0300  
Ruca Code # 1.0

Clear Creek Mental Health Services  
1531 Colorado Blvd  
Idaho Springs, CO 80452  
Ph # 303-425-0300  
Ruca Code # 10.4

Alamosa, CO 81102  
Ph # 719-587-7011  
Ruca Code # 7.0

CMC Glenwood Springs  
1402 Blake Ave  
Glenwood Springs, CO 81601  
Ph # 970-945-7486  
Ruca Code # 7.0

HRRMC  
713 E. Main  
Buena Vista, CO 81211  
Ph # 719-395-5782  
Ruca Code # 7.0

Hwy 50 Clinic  
550 Hwy 50  
Salida, CO 81201  
Ph # 719-530-2000  
Ruca Code # 7.0

Future HRRMC  
1000 Rush Drive  
Salida, CO 81201  
Ruca Code # 7.0

HRRMC  
448 E. First St.  
Salida, CO 81201  
Ph # 719-539-6661  
Ruca Code # 7.0

San Luis Valley  
San Luis Valley Regional Medical  
Center  
106 Blanca Avenue  
Alamosa, CO 81101  
Ph # 719-589-2511  
Ruca Code # 7.0

Fenton Place Town Homes  
1628 Fenton Street  
Lakewood, CO 80214  
Ph # 303-425-0300  
Ruca Code # 1.0

JERP (John Eachon Re-Entry Program)  
1651 Kendall Street  
Lakewood, CO 80214  
Ph # 303-425-0300  
Ruca Code # 1.0

Carr Street  
1675 Carr Street Suite 215 N  
Lakewood, CO 80214  
Ph # 303-425-0300  
Ruca Code # 1.0

Transition (ADT)  
20101 Hoyt Street  
Lakewood, CO 80214  
Ph # 303-425-0300  
Ruca Code # 1.0

Gilpin Mental Health Services  
2960 Dory Hill Road Suite 100  
Blackhawk, CO 80403  
Ph # 303-582-6033  
Ruca Code # 1.0

Evergreen  
28577 Buffalo Park Road Suite 250  
Evergreen, CO 80439  
Ph # 303-425-0300  
Ruca Code # 2.0

Summit Center  
3810 Pierce Street  
Wheat Ridge, CO 80033  
Ph # 303-425-0300

San Luis Valley Regional Medical  
Center PROCenter  
2511 Stuart Street  
Alamosa, CO 81101  
Ph # 719-589-3000  
Ruca Code # 7.0

Conejos County Hospital  
19021 US Highway 285  
La Jara, CO 81140  
Ph # 719-274-6000  
Ruca Code # 10.3

Rio Grande Hospital  
310 County Road 14  
Del Norte, CO 81132  
Ph # 719-657-2992  
Ruca Code # 10.6

Lake City Area Medical Center  
P.O. Box 111  
Lake City, CO 81235  
Ph # 970-944-2331  
Ruca Code # 10.0

Gunnison Hospital  
711 North Taylor Street  
Gunnison, CO 81230  
Ph # 970-641-1456  
Ruca Code # 7.0

Ruby Valley Hospital  
220 Crofoot  
Sheridan, MT 59749  
Ph # 406-842-5453  
Ruca Code # 10.0

St. James Healthcare of Butte  
400 S. Clark

Ruca Code # 1.0

WOW (Wellness on Wadsworth)  
4045 Wadsworth Blvd Suite 70  
Wheat Ridge, CO 80033  
Ph # 303-425-0300  
Ruca Code # 1.0

Jefferson Hills Lakewood  
421 Zang Street  
Lakewood, Co 80228  
Ph # 303-425-0300  
Ruca Code # 1.0

Independence Outpatient  
4851 Independence Street Suite 100  
Wheat Ridge, CO 80033  
Ph # 303-425-0300  
Ruca Code # 1.0

Wellness NOW  
4851 Independence Street Suite 185  
Wheat Ridge, CO 80033  
Ph # 303-425-0300  
Ruca Code # 1.0

Navigation  
4851 Independence Street Suite 189  
Wheat Ridge, CO 80033  
Ph # 303-425-0300  
Ruca Code # 1.0

The Road  
6175 West 38<sup>th</sup> Avenue  
Wheat Ridge, CO 80033  
Ph # 303-425-0300  
Ruca Code # 1.0

Teller Residential  
7290 West 14<sup>th</sup> Avenue

Butte, MT 59701  
Ph # 406-723-2500  
Ruca Code # 4.0

The Rainbow Center  
2160 88<sup>th</sup> Ave.  
Thornton, CO 80221  
Ruca Code # 1.0

Westminster Office  
3031 West 76<sup>th</sup> Ave.  
Westminster, CO 80030  
Ph # 303-853-3661  
Ruca Code # 1.0

Brighton Office  
30 South 3<sup>rd</sup> Ave.  
Brighton, CO 80601  
Ph # 303-853-3600  
Ruca Code # 2.0

Behavioral Healthcare Inc  
6801 So. Yosemite Street Suite 201  
Centennial, CO 80112  
Ph # 303-889-4805  
Ruca Code # 1.0

Foothills Behavioral Health, LLC  
9101 Harlan Suite # 100  
Westminster, CO 80031  
Ph # 303-432-5950  
Ruca Code # 1.0

Pike's Peak  
Administration  
525 N. Cascade Ave., Suite 100  
Colorado Spring, CO 80903  
Ph # 719-572-6100  
Ruca Code # 1.0

Lakewood, CO 80215  
Ph # 303-425-0300  
Ruca Code # 1.0

Mount View Youth Services Center  
7862 West Mansfield Parkway  
Lakewood, CO 80215  
Ph # 303-425-0300  
Ruca Code # 1.0

Metro Community Provider Network  
8500 West Colfax Avenue  
Lakewood, CO 80215  
Ph # 303-424-0300  
Ruca Code # 1.0

HAF House  
8640 West Jewell Avenue  
Lakewood, CO 80226  
Ph # 303-425-0300  
Ruca Code # 1.0

Westminster  
9101 Harlan Street, Suite 130  
Westminster, CO 80031  
Ph # 303-425-0300  
Ruca Code # 1.0

South  
9200 West Cross Drive, Suite 421  
Lakewood, CO 80123  
Ph # 303-425-0300  
Ruca Code # 1.0

West Colfax  
9485 West Colfax Avenue  
Lakewood, CO 80215  
Ph # 303-425-0300  
Ruca Code # 1.0

Aspen Diversified Industries  
415 West Bijou St.  
Colorado Springs, CO 80905  
Ph # 719-391-2550  
Ruca Code # 1.0

Connect Care  
220 Ruskin Drive  
Colorado Springs, CO 80910  
Ph # 719-572-6133  
Ruca Code # 1.0

First Choice  
2864 South Circle Drive Suite 600  
Colorado Springs, CO 80906  
Ph # 719-572-6190  
Ruca Code # 1.0

Pikes Peak Mental Health  
2864 South Circle Drive Suite 620  
Colorado Springs, CO 80906  
Ph # 719-572-6100  
Ruca Code # 1.0

Emergency Services Network  
115 Parkside Drive  
Colorado Springs, CO 80910  
Ph # 719-635-7000  
Ruca Code # 1.0

Peak Vista  
2840 International Circle  
Colorado Springs, CO 80910  
Ph # 719-314-3770  
Ruca Code # 1.0

Adult Service Network  
875 West Moreno Avenue  
Colorado Springs, CO 80905  
Ph # 719-572-6000

Cedar/TLC  
9808 West Cedar Avenue  
Lakewood, CO 80226  
Ph # 303-425-0800  
Ruca Code # 1.0

North Range Behavioral Health  
Affiliates  
1306 11<sup>th</sup> Ave.  
Greeley, CO 80631  
Ph # 970-347-2120  
Ruca Code # 1.0

Ft. Lupton Office  
120 1<sup>st</sup> Street  
Ft. Lupton, CO 80621  
Ph # 303-857-2723  
Ruca Code # 2.0

Acute Treatment Unit  
1309 10<sup>th</sup> Avenue  
Greeley, CO 80631  
Ph # 970-347-2127  
Ruca Code # 1.0

Frontier House Clubhouse  
1407 8<sup>th</sup> Avenue  
Greeley, CO 80631  
Ph # 970-347-2128  
Ruca Code # 1.0

Larimer Center Mental Health  
2100 S. Shields St.  
Fort Collins, CO 80526  
Ph # 970-494-4200  
Ruca Code # 1.0

Centennial Mental Health Center  
211 W. Main St.  
Sterling, CO 80751

Ruca Code # 1.0

Child and Family Network  
179 Parkside Drive  
Colorado Springs, CO 80910  
Ph # 719-572-6300  
Ruca Code # 1.0

Lorraine Community Center  
301 East Iowa Street  
Fountain, CO 80817  
Ph # 719-382-8176  
Ruca Code # 1.0

Pueblo State Hospital  
1600 W. 24<sup>th</sup> Street  
Pueblo, CO 81003  
Ph # 719-546-4000  
Ruca Code # 1.0

Park County – Bailey  
460 County Road 43 Suite # 7  
Bailey, CO 80421  
Ph # 303-838-5013  
Ruca Code # 2.0

Woodland Park  
400 W. Midland Avenue. Suite 275  
Woodland Park, CO 80863  
Ph # 719-687-2880  
Ruca Code # 2.0

Cripple Creek  
166 E. Bennett  
Cripple Creek, CO 80813  
Ph # 719-689-3584  
Ruca Code # 10.0

Ph # 970-522-4549  
Ruca Code # 4.0

Kathleen Painter Little Center  
2350 3<sup>rd</sup> Street Road  
Greeley, CO 80631  
Ph # 970-347-2127  
Ruca Code # 1.0

Adult Recovery Program  
510 13<sup>th</sup> Avenue #6  
Greeley, CO 80631  
Ph # 970-347-2125  
Ruca Code # 1.0

Outpatient Child and Family Services  
710 11<sup>th</sup> Avenue, Suite 105  
Greeley, CO 80631  
Ph # 970-347-2124  
Ruca Code # 1.0

Intensive Child and Family Services  
710 11<sup>th</sup> Avenue, Suite 203  
Greeley, CO 80631  
Ph # 970-347-2498  
Ruca Code # 1.0

Aurora Mental Health Center Affiliates  
11059 E. Bethany Dr., Ste 200  
Aurora, CO 80014  
Ph # 303-617-2300  
Ruca Code # 1.0

Northwest Office  
1646 Elmira Street  
Aurora, CO 80010  
Ph # 303-617-2300  
Ruca Code # 1.0

Alameda Office

Park Country Fairplay  
295 5<sup>th</sup> Street  
Fairplay, CO 80440  
Ph # 719-836-9087  
Ruca Code # 10.3

Elbert County  
650 E. Walnut  
Elizabeth, CO 80107  
Ph # 303-646-4519  
Ruca Code # 2.0

Logan County  
211 West Main  
Sterling, CO 80751  
Ph # 970-522-4392  
Ruca Code # 4.0

Morgan County  
910 E. Railroad  
Fort Morgan, CO 80701  
Ph # 970-867-4924  
Ruca Code # 4.0

Cheyenne and Kit Carson Counties  
1291 Circle Drive  
Burlington, CO 80807  
Ph # 719-346-8183  
Ruca Code # 7.0

Yuma County  
215 S. Ash  
Yuma, CO 80759  
Ph # 970-848-5412  
Ruca Code \$ 7.0

Phillips County  
127 E. Denver  
Holyoke, CO 80734  
Ph # 970-854-2114

10782 E. Alameda Ave.  
Aurora, CO 80012  
Ph # 303-617-2300  
Ruca Code # 1.0

Hampden Office  
14301 E. Hampden Ave.  
Aurora, CO 80014  
Ph # 303-617-2300  
Ruca Code # 1.0

Leversee Office  
1290 Chambers Road  
Aurora, CO 80011  
Ph # 303-617-2300  
Ruca Code # 1.0

Fitzsimons  
2206 Victor Street  
Aurora, CO 80010  
Ph # 303-617-2300  
Ruca Code # 1.0

Intercept Center  
11023 E. Fifth Ave.  
Aurora, CO 80013  
Ph # 303-617-2300  
Ruca Code # 1.0

PRC  
3821 Ateel Street Unit # A  
Denver, CO 80205  
Ruca Code # 1.0

John Thomas House  
16390 East 14<sup>th</sup> Place  
Aurora, CO 80011  
Ruca Code # 1.0

Mracheck House

Ruca Code # 10.0

Sedgwick County  
P.O. Box 62  
Julesburg, CO 80737  
Ph # 970-474-3769  
Ruca Code # 10.0

Lincoln County  
606 Main St.  
Limon, CO 80828  
Ph # 719-775-2313  
Ruca Code # 10.0

Northglenn Office  
11285 Hughline Dr.  
Northglenn, CO 80233  
Ph # 303-853-3400  
Ruca Code # 1.0

Gateway Building  
8989 Huron St.  
Thornton, CO 80233  
Ph # 303-853-3500  
Ruca Code # 1.0

Rapid Response  
7401 Broadway  
Denver, CO 80221  
Ruca Code # 1.0

Huron House  
621 West 96<sup>th</sup> Ave.  
Thornton, CO 80260  
Ruca Code # 1.0

I.T. House  
8384 Elati  
Denver, CO 80260  
Ruca Code # 1.0

14804 East 18<sup>th</sup> Place  
Aurora, CO 80011  
Ruca Code # 1.0

Mental Health Center Serving Boulder  
and Broomfield Count  
1333 Iris Ave.  
Boulder, CO 80304  
Ph # 303-443-8500  
Ruca Code # 1.0

Broomfield Office  
12 Garden Center, Suite 210  
Broomfield, CO 80020  
Ph # 303-446-3007  
Ruca Code # 1.0

Longmont Office  
529 Coffman # 300  
Longmont, CO 80501  
Ph # 303-684-0555  
Ruca Code # 1.0

Cedar House  
2833 Broadway  
Boulder, CO 80304  
Ruca Code # 1.0

Chinook Clubhouse  
1441 Broadway  
Boulder, CO 80302  
Ruca Code # 1.0

Lafayette Office  
400 East Simpson  
Lafayette, CO 80026  
Ph # 303-665-2670 Ruca Code # 2.1

Community House  
7595 Krameria  
Commerce City, CO 80022  
Ph # 303-287-7270  
Ruca Code # 1.0

Mesa House  
5831 E. 74<sup>th</sup> Ave.  
Commerce City, CO 80022  
Ph # 720-889-0460  
Ruca Code # 1.0

Commerce City Office  
4371 E. 72<sup>nd</sup> Ave.  
Commerce City, CO 80022  
Ph # 303-853-3456  
Ruca Code # 1.0

Holly House  
7191 Holly St.  
Commerce City, CO 80022  
Ruca Code # 1.0

Community Reach Center  
Thornton Office 8931 Huron St.  
Thornton, CO 80260  
Ph # 303-853-3500  
Ruca Code # 1.0

## **8. Previous Experience in Developing and Managing Telemedicine Programs**

This project has been initiated by Rural Health Telecom, which has been providing rural health care providers telecom services under the USAC – RHC program since 1999. Rural Health Telecom has developed strong relationships with many telecommunications providers and health care providers.

Currently many members of Rocky Mountain HealthNet are managing private telemedicine networks. Virtually all of the represented mental health facilities have been using interactive video in their practices for a number of years. However, this and other telehealth technologies have more room grow. By having this network in place, the healthcare providers will be able to more easiliy negotiate or form partnerships with other HealthNet healthcare providers. The complexity of building an infrastructure is now gone and the healthcare provider can focus on .....

The benefit of our approach is that the management of the network is provided by the telecommunications carriers. Each service type, voice, data and video will be available to the healthcare provider much in the same way that you would access the public internet. Each healthcare provider is responsible for their connectivity to the HealthNet and the underlying network is supported by the carriers.

## **9. Project Management Plan**

### **Leadership**

Rural Health Telecom is providing the leadership to bring together many disparate organizations to support this consortium effort.

### **Management Structure and Work Plan**

Project management is handled by each representative location. Much like connectivity to the public Internet, the members will manage the connectivity and required negotiations needed to communicate with other members of the consortium.

### **Schedule**

Upon approval of this proposal, each representative will submit a form 465. Upon selection of the telecommunications carrier, orders will be submitted for

the specific services outlined in this proposal. It is expected that the installation of service will take 30 – 90 days.

Form 466 funding requests will be submitted at the same time as orders are processed with the telecommunications carrier.

## **10. Program Coordination**

There are no network coordination requirements. The Rocky Mountain HealthNet is a private network that will operate much like the public internet. Each member is responsible for all network coordination with the telecommunications carrier.

## **11. Indicate to what extent the network can be self-sustaining once established.**

After the completion of this pilot program, all ongoing monthly costs outlined in this proposal are eligible for funding under the current rules of the USAC – RHCD program for all rural healthcare participants. Net costs for services to the rural health provider will be the comparable urban rates.

This network is to be self-sustained by:

- USAC – Rural Health Care Funding Mechanism (current rules)

- Additional revenue generation

- Radiology services

- Psychiatric expertise

- Child Psychiatry

- Gerontology

- Replacement of current Internet costs will be applied

- Cost reduction in general telecom costs

- VoIP Long Distance

- Video connectivity

- IT Support

## Participant Overview:

### San Luis Valley Community Mental Health Center

Founded as a private, non-profit (501[c][3]) treatment center, the San Luis Valley Community Mental Health Center is one of the premier providers of counseling and mental health services in Southern Colorado.

The **goal** of the SLV Mental Health Center is to have a **continuum of programs that meet the needs of each individual community in the Valley**. Not only does each program do a thorough assessment while working with individual clients, but we are continuing to look at the needs of each community and agency in the Valley.

- The mental health center has a comprehensive array of services to meet the needs of **adults, children and families** that include **traditional** outpatient services and **alternative** services including **early intervention** and **prevention services** provided in schools, community sites or home-based services.
- Although each program is unique in the population served, our **multidisciplinary team approach** to cases, ensures the continuum of services are seamless and accessible to every client.
- Programs are **culturally sensitive and responsive** to special populations such as the elderly or developmentally disabled.

### San Luis Valley Regional Medical Center

SLV Regional Medical Center has historically provided medical care to the medically underserved areas of southern Colorado. Due to the disproportionate amount of indigent care that we provide, the opportunity to gain advanced telecommunication and data services in this area in coordination with this program is appealing. We do realize that with our participation, we will be legally and financially responsible for the telecommunication services provided.

The goals that we would like to accomplish in this endeavor include high-speed data connectivity to our related Critical Access Hospital (Conejos County Hospital) in La Jara, Colorado. Currently, the only connectivity available to us for that facility is a costly point-to-point T-1 that does not offer the necessary bandwidth to allow us to gain economies of scale through consolidated treatment centers. Additionally, with the appropriate bandwidth, we anticipate

being able to consolidate voice services for the Critical Access Hospital as well. This is necessary to keep Conejos County Hospital financially viable as they cannot afford to purchase data and telecommunications technicians to have on-site. An additional need here in the San Luis Valley is to be able to connect our data infrastructure to the HealthNet for sharing patient data with our tertiary care facilities in more metropolitan areas such as Denver and Colorado Springs. This connectivity will also provide redundancy that is currently unavailable. Twice in the last 18 months, the primary fiber link out of the San Luis Valley has been severed, resulting in Internet, long distance and cellular telephone outages for this entire valley which encompasses a geographical area the size of New Jersey. Having redundant communication capabilities is essential for providing patient care here in the San Luis Valley, specifically for voice, data and DICOM radiological imaging studies. Additionally, improved communications within the Valley for primary care to the organization's specialists will provide enhanced patient care for the medical specialties of Orthopedics, Pediatrics, Psychology, Internal Medicine and the SLVRMC Hospitalist program.

At this time, the cost to provide these enhanced services are unknown. The last time that quotes were obtained, a DS3 connection from our local carrier was approximately \$9000 / month. San Luis Valley Regional Medical Center is prepared to fund a portion of this connectivity through our operational budget, but with our current constraints, this funding is currently limited to approximately \$1400 per month, plus labor costs for management of the hardware devices on the hospital end, as well as management of any associated virtual private network connectivity.

This project will be managed by Spencer Hamons, Director and Chief Information Officer for SLV Regional Medical Center. Spencer's previous experience managing telemedicine and remote medicine began in the United States Army when he was stationed in ChunChon, Camp Page, South Korea. After leaving the military, Spencer's experience continued when he was the Corporate Director of Information Technology for all of The Methodist Healthcare System's community hospital operations in and around Houston, TX. Spencer has experience with management of the data and telecommunications infrastructure for all of Methodist's community hospitals, including the telemedicine communications for the Emergency Department and Radiology Departments. Mr. Hamons has been with SLVRMC since August 2004 and has been responsible for the rebuilding of the infrastructure at SLVRMC and at Conejos County Hospital.

## SouthEast Mental Health Services

Southeast Mental Health Services (SEMHS) is a private non-profit corporation providing mental health services to six rural and frontier Colorado counties – Baca, Bent, Crowley, Kiowa, Otero and Prowers. These counties cover a total of 9,600 square miles with an aggregate population of 52,400 people.

SEMHS offers a full range of services to adults, children and families. Individuals can be self-referred, referred by another agency or professional, or come in through the Emergency Services Team. SEMHS provides 24-hour, seven-day-a-week crisis intervention and assessment. No one is refused service due to the inability to pay.

The staff is skilled in the assessment and treatment of a variety of emotional problems including depression, anxiety, trauma, children's issues, relationship issues, and severe and persistent mental illnesses, such as schizophrenia. People with severe and persistent mental illness receive a more intensive level of support designed to help them live successfully in the community. In 1998, the new Executive Director, Bob Whaley, provided the vision and leadership for many of the new and innovative services that today mark SEMHS as a leading example of rural mental health service delivery.

### **Recognition~**

Southeast Mental Health Services has been nationally honored for its success in helping people with severe mental illness successfully reintegrate into the community. SEMHS' awards include the following:

- The Lilly Reintegration Awards, 2002 Second Place, Clinical Medicine
- [The American Psychiatric Association](#), 2003 Silver Achievement Award
- Timothy J. Coakley Leadership Award – inaugural 2004, subject of the policy paper awarded First Place

## Colorado West Regional Mental Health

Colorado West Regional Mental Health, Inc. is a private, non-profit corporation founded in 1970 to provide outpatient mental health services to the residents of Western Colorado.

We employ over 300 full and part-time staff and volunteers in our ten county service area. Together with Southwest and Midwestern Colorado

Mental Health Centers, we are partners in West Slope Casa, the largest provider of behavioral health services in Western Colorado.

Colorado West provides mental health and substance abuse service to enhance the ability of individuals, families, and communities to improve the quality of their lives.

In service of our mission, we will work with the people and organizations in our communities to provide the highest quality mental health, substance abuse and other behavioral health services.

#### Service Area

Colorado West serves the ten northwestern Colorado Counties of: Eagle, Garfield, Grand, Jackson, Mesa, Moffat, Pitkin, Rio Blanco, Routt and Summit.

Our milieu of services includes:

- Outpatient mental health counseling
- Substance abuse counseling
- Consultation and education
- Partial hospitalization
- 24 hour emergency services
- Involuntary hospitalization
- Short and long term residential facilities
- School based programs
- Intensive family intervention
- Employee assistance programs (EAPs)

#### **Southwest Colorado Mental Health**

##### *Making a Meaningful Difference*

The sole purpose of our Center is to support our communities through the full and equal participation of all our residents in the quality of life available here. We do this by *Making a Meaningful Difference* in the lives of those who seek our assistance. The value of *Making a Meaningful Difference* requires that we measure the development of our resources, the delivery of our services and the organization of our Center against our capacity to *Make a Meaningful Difference*.

It is our responsibility to constantly modify and adapt our resources to make the greatest possible impact for consumers, family members of those with a substance abuse problem or mental illness, and those in the community for whom mental illness or substance abuse is limiting their capacity to fully participate in the quality of life.

### ***Supporting Family, Job and Intimate Relationships***

Greater therapeutic impact happens outside of the Center and its resources than within it. Families, job settings and intimate relationships provide the greatest therapeutic impact and enhance the impact of our service resources. A substantial portion of our resources should be committed to providing this support, which should not be limited to crisis support, but should extend to preventive and early interventive support.

### **Engaging All Consumers and Family Members to the Best of Our Ability**

*ALL* persons challenged with a mental illness, their families and others who work and live with them are our responsibility. Our responsibility extends beyond enrolled consumers and enrolled family members.

We have an obligation to the broader community that requires us to work closely with, and serve as a resource for, all aspects of our community including but not limited to health, public safety, economic development, education and other human service resources.

Engaging *all* consumers and family members to the best of our ability requires a specific commitment to cultural competency and proficiency. This extends beyond minority language expertise to an active effort to make all groups feel comfortable and welcomed. Where possible we will employ staff at all levels with ethnic and cultural backgrounds consistent with those served by our Center. Where this is not feasible, we will make concerted efforts to train and educate our staff so that they may represent and deliver our services in as effective, acceptable and user-friendly manner as possible.

### **Consumer Partnership**

The value of consumer partnership means that we approach our services with respect for those challenged with a mental illness or substance abuse and respect for their families. We take pride in our resources and their

professional application but we recognize that that application must be guided and tailored in partnership with those we serve.

### **Culture of Change**

Change is not our enemy, nor is it an obstacle. Change is not something we will get past, have settle down, or need to endure. *Change is our opportunity.*

We will embrace change as the opportunity to make a more meaningful difference. We are the temporary stewards of our Center, its resources and its capacity to serve our community. Staff will change, demands on our system will change, technology will change (note web based applications decreasing center based operations), our community is constantly changing and our understanding of best practices will change. Only those who accept the constant nature of change and who can use it to advantage will thrive in our environment.

### **Commitment to Excellence**

Excellence is the achievement of outcomes making the best/most creative use of resources within professional and ethical guidelines. Excellence requires a commitment to the highest professional best practice standards, highest ethical standards, and the integrity to recognize when those standards are not met.

Excellence is not a specific practice, nor a specific application of resources. Excellence is determined by the unique outcome dictated through consumer/family identification of need, desired outcome, resources and limitations combined in partnership with the application of Center resources brought creatively to bear by staff and staff teams.

Excellence is not to be confused with perfection, which takes no risks. Excellence requires both risk and failure to be achieved.

Heart of the Rockies Regional Medical Center

Heart of the Rockies Regional Medical Center is a 25-bed Critical Access hospital located in Salida, Colorado. The hospital serves the 16,000 residents of the Upper

Arkansas Valley including the communities of Buena Vista, Villa Grove, Saguache, Granite, Howard and surrounding communities.

HRRMC was first established in 1885 as the Denver & Rio Grande Railroad hospital for railroad employees. In 1962, the railroad decided to sell the hospital. Despite offers of purchase from two outside private companies, a group of local community leaders gave money to buy the hospital. The hospital ran as a private corporation until 1976, when the Salida Hospital District was formed, and the community members who had provided money in 1962 were reimbursed. In 1989 the hospital's name changed to Heart of the Rockies Regional Medical Center, which better reflected the services offered and the area served.

### **Hospital Changes**

The hospital has undergone many renovations, including two additions. After a fire in 1899, the hospital was rebuilt. This building still stands as the "core" of the medical center. During 1924-25, a large, two-story patient wing was added to the hospital. Another addition and further renovations were made in the early 1980's, which allowed for a new Intensive Care Unit, laboratory, emergency room, and two additional patient rooms.

The most recent renovations from 1994-2004 include the addition of ten semi-private patient rooms, a new operating room, Cardio-Pulmonary Department, and an expanded Emergency Department.

In addition to facility changes, HRRMC has kept up with medical technology by investing in several pieces of state-of-the-art diagnostic equipment including a multi-slice CT scanner, two Mammography units, an open MRI, a Pulmonary Function Test (PFT) machine, a hematology analyzer, gastroscope, and fetal monitoring equipment that includes the capability to monitor the mother.

### **Exceptional Care**

Heart of the Rockies Regional Medical Center is proud to offer exceptional care to the community and its visitors. We provide a full range of services. Our 31 full-time physicians provide everything from complete family care (obstetrics to geriatrics) to surgery (including Dermatology, Gastroenterology, General, Cataract & Laser Surgery, Orthopedic, Foot & Ankle, Gynecological, and Urological).

Plus, we have approximately 25 visiting or part-time specialists such as Allergists, Cardiologists, Neurologists, Oncologists/Hematologists,

Otorhinolaryngologists (ENT), and Psychiatrists (Physical Medicine & Rehab) that provide convenient service to our residents and provide consultations to our local physicians.

#### Lake City Area Medical Center

The Lake City Area Medical Center (LCAMC) is a small, family practice clinic located in Lake City, Colorado – a rural mountain community in the San Juan Mountains of southwestern Colorado. In operation for over 25 years, the town raised the money and built the clinic with volunteer labor, so it is near and dear to the community and is the only clinic within the county. In 2002, with rising health costs, the citizens formed the Lake Fork Health Service District, a special tax district, to provide financial oversight and security to the LCAMC. The town of Lake City has a full-time population of 760 and an estimated summer population of 2000. The clinic is staffed by a family practice doctor, family practice PA, RN, and a Sonographer and x-ray technician. The practice sees approximately 3000 patient visits per year. The Gunnison Valley Hospital (GVH) located 55 miles from Lake City, across a mountain pass (often impassable in winter), is the closest hospital to the town so care in Lake City is paramount to the citizens' health and well-being.

As a very remote, by distance and terrain, mountain town the clinic's ability to provide definitive health care is imperative to the town's existence. Without the clinic many of the full-time and part-time residents and visitors have stated they would be unable or unwilling to live or visit there. Our residents range in age from newborns to those in their 90s. All require different type and levels, but same standards, of care. An outdoor sports enthusiast's dream – hiking, fishing, four-wheeling, mountain biking, ice-climbing, snowmobiling and more can be found in and around Lake City. The potential for injury is high and the clinic has to function as the 'emergency room' for the entire community. The clinic abilities must be kept at very high standards to provide appropriate care for our patients.

Telemedicine technology is exciting to us for these reasons. We have identified several areas where we feel technology could be of most use to the patients and staff of the clinic. For example:

Telemedicine: The use of telemedicine will enable our providers with specialty consultation and patients with specialty care on both an urgent and planned basis - without the need to spend long hours on the road (travel times 2 ½ hours, round trip to Gunnison, 6 hours round trip to Grand Junction, and 10 hours

round trip to Denver. Not only are these trips costly in time but in fuel and risk of accidents.

Many trips to specialists could be conducted over the internet using technology rather than fuel to get patient and doctor together. Many citizens of Lake City are in low paying jobs, without benefits, and cannot afford to take off work for an entire day or multiple days to travel to Grand Junction or Denver. Fuel itself has become an increasing concern.

Several consultants have allowed us to use their name in support of our effort. They would be interested in becoming a telemedicine partner, provided all the liability and payment issues are resolved.

- a. Mental Health/Psychiatry: Dr Karls, MD; He is director of mental health for our region. He is currently doing a significant percentage of his counseling via telemedicine and would welcome our participation. This could easily include group counseling for psychiatric, alcohol, tobacco, obesity, etc.
- b. Dermatology: There is a tremendous need for dermatology support in our community. We have approached Dr. Timko, MD; a dermatologist from Salida, Colorado, a town 120 miles from Lake City. Dr. Timko currently travels to several towns, to include Gunnison, to provide dermatology services. He can only do this intermittently. Today, we could have used this technology with an 85 y/o lady with a very unusual rash. The time he is currently spending on the road could be converted to patient visit time via telemedicine should we be able to get the equipment. Dr. Timko is interested in the possibility to begin services to Lake City via telemedicine. He, in particular, has been researching this technology and was the one to discuss resolution of legal and financial issues.
- c. Cardiology: Dr. Nawaz, MD; He is a physician with Denver-Aurora Cardiology. Their group does outreach already. They also do outreach education for providers and this technology interests him for that purpose. He is supportive and recommended getting 'electronic stethoscope' as well as camera. He had less reservation about the legal or reimbursement issues.
- d. Gastroenterology. GI would probably be one of our most frequently utilized areas for video conferencing. We have many patients that require colonoscopies and to have the test done you must first have an appointment with the provider to complete the "pre-op" information.

Currently our patients are typically going to one of three locations: Gunnison (110 miles round trip), Montrose (200 miles round trip), and Salida (240 miles round trip) for their procedures. These measurements are from Lake City and we actually have many patients from the southern portion of the county which is an additional 60 miles (round trip). So our patients are making two trips – one for the “pre-op” and the second for the actual procedure. The “pre-op” could very easily be done utilizing video conferencing.

- e. Pediatrics. We have worked several times with a pediatric pulmonologist with National Jewish MRC in Denver. Although we have been unable to reach her to ask for permission to put her name on this letter she has done remote consulting previously. She was instrumental in assisting us with one very ill young boy this past winter. Had we been able to consult with her using the video conferencing capability one family could have been saved from having to make four extra trips to Denver. The impact of this is not only felt by the family but because they run a business in Lake City their employees must take up the slack for all the days the family is out of town. The child is out of school longer because of the illness and all the travel time – the trip will be a minimum of three days (one day for the doctor appointment and a day of travel on both ends). If this is done via video conferencing they can set it up at a time after school.

Overall the use of video conferencing would also be a tremendous time saver for our providers. In the case above of the young boy, his father stated that he knows if we could have used video conferencing then Dr. Durmon would not have had to spend so much time trying so hard to help their son and he could have spent it with other patients. With video conferencing our providers would not hesitate to have a patient seen sooner by one of our “network” specialists because they would know the impact was much less on the patient – less time away from work, less time traveling, less financial impact on the family (fuel, hotel bill, food for eating out).

This technology is equally important to our staff as well as our community in a different way. It will provide our staff with a method of continuing education and quality enhancement that could only be obtained by travel with its attendant costs. It will provide our community the ability to participate in teleconferencing on many subjects – not necessarily medical. Our conference room will be utilized by multiple community groups.



